

BUYING YOUR FIRST HOME

THIS IS ONE OF THE MOST EXHILARATING AND SCARY TIMES OF YOUR LIFE — AND WE GET THAT!

Buying your first home is something most people dream about. It's likely the largest purchase you'll ever make in your life — and also one of the best long-term investments. But, buying a home is not a one-size-fit-all proposition. Finding the right place in the perfect neighborhood and at a price that's within your budget is no small task. That's where we come in! Our job is to help you navigate the twists and turns of the buying process so that you end up with a house you're proud to call home.

HERE'S HOW I HELP:

- Explain the entire real estate process from start to finish so there are no surprises.
- Recommend a lender that can help you determine how much you can afford and pre-approve you for a home.

- Help you determine the types of homes and neighborhoods that best fit your needs.
- Arrange private tours of homes that meet your criteria.
- Provide you with detailed information about homes you're interested in.
- Determine the market value of homes you're interested in.
- Assist you in writing and negotiating a mutually-accepted purchase and sale agreement.
- Accompany you to the inspection.
- Work with the escrow company to ensure all needed documents are in order and completed in a timely manner.
- Provide ongoing support and services even after you've moved into your new home.





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